V. M. SALGAOCAR COLLEGE OF LAW

Miramar, Panjim, Goa - 403 001, India Phone: 0091-832-2462225, Fax: 0091-832-2464211 Website: www.vmslaw.edu.in E-mail: vmscl@rediffmail.com

2) Knowledge Session on Lex Infinitum 2018 – An Introductory Course on Negotiation and Mediation Summary Report (2018-19)

Introduction

The Lex Infinitum 2018: An Introductory Course on the Concept of Negotiation and Mediation was organized by V. M. Salgaocar College of Law, Miramar from 9th to 11th January 2019. This 30-hour program aimed to familiarize participants with the essential principles and techniques of negotiation and mediation, fostering a deeper understanding of their practical application in conflict resolution. The course attracted 30 students, offering them a unique opportunity to learn from experienced practitioners and academicians in the field.

Course Outcomes: The course was designed to provide both theoretical insights and practical exposure to negotiation and mediation. By the end of the program, participants achieved the following outcomes:

- 1. **Understanding Core Principles**: Students gained foundational knowledge of the concepts, frameworks, and dynamics involved in negotiation and mediation.
- 2. **Skill Development**: Hands-on activities and simulations helped students hone critical skills such as active listening, effective communication, problem-solving, and strategic thinking.
- 3. **Application in Real-Life Scenarios**: Participants were exposed to real-world case studies, enabling them to connect theoretical concepts with practical applications.
- 4. Enhanced Legal Competence: The program equipped law students with negotiation and mediation techniques, enhancing their ability to resolve disputes efficiently in professional settings.
- 5. **Collaborative Learning**: The course fostered peer interaction, encouraging collaborative learning and the exchange of diverse perspectives on conflict resolution.

Evaluation: Assessment included interactive discussions & certificates were issued.

Conclusion: The Lex Infinitum 2018 introductory course was a comprehensive initiative that successfully empowered students with the skills and knowledge necessary for effective negotiation and mediation. By bridging academic learning with practical application, the program contributed to the holistic development of participants, preparing them to handle disputes constructively in their legal careers. With its focused approach and interactive methodology, the course highlighted the importance of alternative dispute resolution mechanisms in contemporary legal practice. The success of this program reflects V. M. Salgaocar College of Law's commitment to promoting innovative and impactful legal education.



PRINCIPAL

V. M. Salgaocar College of Law Miramar, Panaji-Goa.